

**The Bank Of Nova Scotia  
Selected Financial Indicators**

	June-13
<b>1 Capital Adequacy</b>	
1.1 Capital / risk-adjusted assets	24.370%
1.2 Tier I capital / risk-weighted assets	24.234%
1.3 Tier II capital / risk-weighted assets	0.135%
1.4 Capital / Total assets	14.310%
<b>2 Lending to connected parties</b>	
2.1 Related Party loans / total loans	0.000%
2.2 Related party loans / capital base	0.000%
2.3 Director exposure related party exposure	0.000%
<b>3 Assets composition</b>	
3.1 Business enterprise / total loans	25.161%
3.2 Agriculture / total loans	1.558%
3.3 Mining and quarry / total loans	2.813%
3.4 Manufacturing / total loans	5.923%
3.5 Services / total loans	14.866%
3.6 Households / total loans	11.992%
3.7 Top 20 borrowers / total loans	15.109%
3.8 Top 20 borrowers / capital base	98.930%
<b>4 Asset quality</b>	
4.1 Non performing loans / total loans	12.258%
4.2 Non performing loans / total assets	7.243%
4.3 Non performing net of provisions / capital and reserves	33.389%
4.4 Non performing loans / capital reserves	51.960%
4.5 Provision for loan losses / non performing loans	35.741%
4.6 Total on balance sheet assets / capital and reserves	717.384%
4.7 Gross loans / deposits	72.702%
4.8 Gross loans / total assets	59.088%
4.9 Risk-weighted assets / total assets	46.461%
4.10 Contingent liabilities / total assets	1.159%
4.11 Large exposures / capital base	59.075%
4.12 Reserve for loan losses/gross loans	4.381%
<b>5 Earnings and profitability</b>	
5.1 Return on assets	0.866%
5.2 Return on equity	6.019%
5.3 Net interest income / operating income	63.345%
5.4 Non interest income / operating income	30.123%
5.5 Operating expenses / operating income	47.678%
5.6 Foreign exchange gain / operating income	13.222%
5.7 Interest expense / interest income	9.348%
5.8 Non-interest income / operating expenses	63.180%
5.9 Personnel expense / operating expenses	23.164%
5.10 Earning assets / average total assets	77.199%
5.11 Non-interest expenses / gross income	41.146%
5.12 Personnel expenses / non-interest expenses	26.841%
5.13 Net operating income / average total assets	1.446%
5.14 Operating expenses / average total assets	1.318%
5.15 Interest rate spread (Prime lending rate - Small)	13.000%
<b>6 Liquidity</b>	
6.1 Interest expense / average earning assets	0.237%
6.2 Net interest income / average earning assets	2.295%
6.3 Liquid assets / total assets	31.304%
6.4 Liquid assets / total demand and time liabilities	39.387%
6.5 Deposits / total loans	137.547%
6.6 Deposits / total loans & investment	110.072%
6.7 Deposits / total assets	81.274%

**Notes:**

Please read the following notes as part of your review of Scotiabank Guyana Branch Financial Indicators as they will aid the interpretation of Scotiabank's performance as compared to other commercial Banks operating in Guyana.

\* Scotiabank is one of North America's leading financial institutions and Canada's most international bank, operating in some 50 countries around the world.

\* The operations of Scotiabank in Guyana are considered a "branch" of Scotiabank which is headquartered in Canada and which provides the Guyana operations with full financial and other related support.

\* Capital for the Guyana operation is established to satisfy local regulatory requirements and all ratios are computed on levels of Capital maintained only in Guyana.

\* Related Party ratios are not applicable to Scotiabank Guyana in view of the definition of Related Parties - Related Parties include directors, senior officers and shareholders with 20% or more shares who are accorded lending facilities as stipulated under Section 14 of the Financial Institution Act 1995.