## The Bank Of Nova Scotia - Guyana Branch **Selected Financial Indicators**

1 Capital Adequacy         1.1 Capital / risk-adjusted assets       16.98         1.2 Tier I capital / risk-weighted assets       15.88         1.3 Tier II capital / risk-weighted assets       0.02         1.4 Capital / Total assets       11.07         2 Lending to connected parties       2.1 Related Party loans / total loans         2.2 Related party loans / capital base       2.66         2.3 Director exposure related party exposure       0.00         3 Assets composition       27.78         3.1 Business enterprise / total loans       2.00         3.2 Agriculture / total loans       2.00         3.3 Mining and quarry / total loans       5.06         3.5 Services / total loans       5.06         3.6 Households / total loans       5.01         3.7 Top 20 borrowers / total loans       22.39
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3.7 Top 20 borrowers / total loans 22.39
3.8 Top 20 borrowers / capital base 171.60
4 Asset quality
4.1 Non performing loans / total loans 1.69
4.1 Non performing loans / total loans 4.2 Non performing loans / total assets 0.66
4.2 Non performing loans / total assets 0.00  4.3 Non performing net of provisions / capital and reserves -0.96
4.4 Non performing loans / capital reserves 6.06
4.5 Provision for loan losses / non performing loans 115.93
4.6 Total on balance sheet assets / capital and reserves 909.86
4.7 Gross loans / deposits 48.14
4.8 Gross loans / total assets 39.20
4.9 Risk-weighted assets / total assets 47.92
4.10 Contingent liabilities / total assets 0.00
4.11 Large exposures / capital base 97.41
4.12 Reserve for loan losses/gross loans 1.97
5 Earnings and profitability
5.1 Return on assets 0.59
5.2 Return on equity 4.96
5.3 Net interest income / operating income 53.32
5.4 Non interest income / operating income 42.42
5.5 Operating expenses / operating income 45.46 5.6 Foreign exchange gain / operating income 27.05
5.6 Foreign exchange gain / operating income 27.05 5.7 Interest expense / interest income 7.38
5.7 Interest expense / Interest income / 5.8 Non-interest income / operating expenses 93.31
5.9 Personnel expense / operating expenses 93.31  5.9 Personnel expense / operating expenses 23.95
5.30 Earning assets / average total assets 68.15
5.10 Non-interest expenses / gross income 41.21
5.12 Personnel expenses / non-interest expenses 26.42
5.13 Net operating income / average total assets 0.99
5.14 Operating expenses / average total assets  0.82
5.15 Interest rate spread (Prime lending rate - Small savings rate) 7.50
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6 Liquidity
6.1 Interest expense / average earning assets 0.12
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6.1 Interest expense / average earning assets 0.12 6.2 Net interest income / average earning assets 1.57 6.3 Liquid assets / total assets 50.65
6.1 Interest expense / average earning assets     0.12       6.2 Net interest income / average earning assets     1.57       6.3 Liquid assets / total assets     50.65       6.4 Liquid assets / total demand and time liabilities     57.18
6.1 Interest expense / average earning assets  6.2 Net interest income / average earning assets  6.3 Liquid assets / total assets  6.4 Liquid assets / total demand and time liabilities  6.5 Deposits / total loans  0.12  0.12  0.12  0.12  0.12  0.12  0.12  0.15  0.
6.1 Interest expense / average earning assets  6.2 Net interest income / average earning assets  6.3 Liquid assets / total assets  50.65  6.4 Liquid assets / total demand and time liabilities  57.18

## Notes:

Please read the following notes as part of your review of Scotiabank Guyana Branch Financial Indicators as they will aid the interpretation of Scotiabank's performance as compared to other commercial Banks operating in Guyana.

- \* Scotiabank is one of North America's leading financial institutions and Canada's most international bank, operating in some 50 countries around the world.

  \* The operations of Scotiabank in Guyana are considered a "branch "of Scotiabank
- which is headquartered in Canada and which provides the Guyana operations with full financial and other related support.

  \* Capital for the Guyana operation is established to satisfy local regulatory requirements and all ratios are computed on levels of Capital maintained only in
- requirements and an ratios are compact.

  \* Related Party ratios are only applicable in relation to senior officers of Scotiabank
  Guyana in view of the definition of Related Parties Related Parties include directors,
  senior officers and shareholders with 20% or more shares who are accorded lending
  facilities as stipulated under Section 14 of the Financial Institution Act 1995.