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Join a team where people make the difference

Scotiabank

Regional and international strength and presence in **over 55 countries**

Best Digital Bank

We are looking for talented individuals to complement our great team

Job Summary – Sales Officer Trainees (Retail and Small Business)

The Sales Officer Trainee is responsible for contributing to the branch's overall success by achieving individual sales targets through meeting the financial needs of mid-market retail /small business customers by providing practical advice and superior customer service. In addition, the officer will identify referral opportunities to other areas of the business.

The ideal candidate should possess:

- Ability to work well within a Team - Team Player.
- Ability to operate with minimum supervision.
- Proven track record of performance.
- Value diversity.

Minimum desired criteria:

- Five (5) CXC subjects Grade 1 and 2 inclusive of English and Mathematics.
- Minimum of two (2) years' experience in Personal Banking.
- Outstanding relationship skills.
- A record of success in sales/referrals.
- Must be PC literate and have the ability to work comfortably using Microsoft Word.
- Must be mobile and in possession of a road-worthy motor vehicle.
- *You must have an affinity for and genuine desire to work long term in Retail /Small Business Banking area of the Bank.*
- Possession of / pursuit of post-secondary education (University Degree, AICB, AIBTT) is DESIRABLE.

If you meet the requirements please apply to:

Career Opportunities:

Sales Officer Trainee

C/o The Human Resource Manager

Scotiabank, 63 Robb Street, Georgetown

Send your resume to:
hrguyana@scotiabank.com

