

**The Bank Of Nova Scotia - Guyana Branch
Selected Financial Indicators**

		September-18
1	Capital Adequacy	
1.1	Capital / risk-adjusted assets	28.402%
1.2	Tier I capital / risk-weighted assets	29.549%
1.3	Tier II capital / risk-weighted assets	0.000%
1.4	Capital / Total assets	20.004%
2	Lending to connected parties	
2.1	Related Party loans / total loans	0.588%
2.2	Related party loans / capital base	2.279%
2.3	Director exposure related party exposure	0.000%
3	Assets composition	
3.1	Business enterprise / total loans	27.853%
3.2	Agriculture / total loans	0.419%
3.3	Mining and quarry / total loans	2.978%
3.4	Manufacturing / total loans	7.133%
3.5	Services / total loans	17.324%
3.6	Households / total loans	12.566%
3.7	Top 20 borrowers / total loans	15.056%
3.8	Top 20 borrowers / capital base	78.662%
4	Asset quality	
4.1	Non performing loans / total loans	11.833%
4.2	Non performing loans / total assets	7.249%
4.3	Non performing net of provisions / capital and reserves	31.213%
4.4	Non performing loans / capital reserves	36.629%
4.5	Provision for loan losses / non performing loans	14.785%
4.6	Total on balance sheet assets / capital and reserves	505.320%
4.7	Gross loans / deposits	80.721%
4.8	Gross loans / total assets	61.256%
4.9	Risk-weighted assets / total assets	52.482%
4.10	Contingent liabilities / total assets	0.000%
4.11	Large exposures / capital base	43.681%
4.12	Reserve for loan losses/gross loans	1.750%
5	Earnings and profitability	
5.1	Return on assets	0.867%
5.2	Return on equity	4.423%
5.3	Net interest income / operating income	67.256%
5.4	Non interest income / operating income	29.861%
5.5	Operating expenses / operating income	41.694%
5.6	Foreign exchange gain / operating income	10.707%
5.7	Interest expense / interest income	4.111%
5.8	Non-interest income / operating expenses	71.618%
5.9	Personnel expense / operating expenses	30.031%
5.10	Earning assets / average total assets	76.446%
5.11	Non-interest expenses / gross income	38.811%
5.12	Personnel expenses / non-interest expenses	32.262%
5.13	Net operating income / average total assets	1.445%
5.14	Operating expenses / average total assets	1.033%
5.15	Interest rate spread (Prime lending rate - Small savings rate)	7.500%
6	Liquidity	
6.1	Interest expense / average earning assets	0.094%
6.2	Net interest income / average earning assets	2.193%
6.3	Liquid assets / total assets	25.494%
6.4	Liquid assets / total demand and time liabilities	33.515%
6.5	Deposits / total loans	123.883%
6.6	Deposits / total loans & investment	99.116%
6.7	Deposits / total assets	75.886%

Notes:

Please read the following notes as part of your review of Scotiabank Guyana Branch Financial Indicators as they will aid the interpretation of Scotiabank's performance as compared to other commercial Banks operating in Guyana.

* Scotiabank is one of North America's leading financial institutions and Canada's most international bank, operating in some 50 countries around the world.

* The operations of Scotiabank in Guyana are considered a "branch" of Scotiabank which is headquartered in Canada and which provides the Guyana operations with full financial and other related support.

* Capital for the Guyana operation is established to satisfy local regulatory requirements and all ratios are computed on levels of Capital maintained only in Guyana.

* Related Party ratios are only applicable in relation to senior officers of Scotiabank Guyana in view of the definition of Related Parties - Related Parties include directors, senior officers and shareholders with 20% or more shares who are accorded lending facilities as stipulated under Section 14 of the Financial Institution Act 1995.